



M E D I C A L

ARTIFICIAL INTELLIGENCE SERVING HEART RHYTHM

Job Offer

Field Technical Engineer

Who are we?

Volta Medical is an innovative start-up with headquarters in Marseille and aims to provide a range of intelligent software that will **guide the cardiologist during surgical procedures**. The company was founded following the discovery of a new medical procedure to treat atrial fibrillation (the most common cardiac arrhythmia in the world) by the company's founders, **world experts in interventional electrophysiology** and intracardiac signal analysis.

Decades of research have resulted in a new medical approach in treating atrial fibrillation. To automate this complex procedure, we have developed a first artificial intelligence software. This product builds on **artificial intelligence** approaches to gain insight **into innovative therapies for AF**. We embarked on this great adventure over two years ago and are entering a phase of rapid growth, reason why we need top talents!

Our technology has been granted the "Seal of Excellence" by European Commission and has been appraised by newspapers, such as *Les Echos* (<https://www.lesechos.fr/pme-regions/innovateurs/0301772878590-volta-medical-fait-entrer-lintelligence-artificielle-au-bloc-operatoire-2183240.php>) and *Medtech Insight* (<https://medtech.pharmaintelligence.informa.com/MT122844/New-AI-Tech-To-Improve-AFib-Treatment-Slated-For-2020-Market-Launch>).





Mission

Together with the COO, the Sales Representative will successfully deploy our software solutions in the context of clinical studies and commercialization. He will have to manage the technical problems encountered in the various user centers, **optimize the use of the medical device, report and list the problems encountered (computer bugs...) and ideally solve them on site.**

The Sales Representative will be the **link between the management team, the IT team and the user site.**

His central role will therefore give him a high visibility and responsibility. He will for sure be the brand's international ambassador.

Travel in France and Europe will be frequent.

Duration

CDI (3 months trial)

Location

Marseille 13008



Required skills

- Commercial training
- Master various usual IT tools (Microsoft Office) and good knowledge of IT in general
- English with strong experience abroad
- Mastering a third language is a real plus (Dutch, German, Italian...)
- Very good interpersonal skills
- Have a valid driver license

Outcomes

- 1) Install the solution in 10 user centers (by July 2019)
- 2) Include 180 patients in the study (by July 2019)
- 3) Create and provide users with instructional materials for use
- 4) Create and animate a community of users

Profile

Strong background in support or sales (ideally in MedTech or medical imaging). Having been confronted to different aspects of a commercial relationship.

Comfortable in integrating a multidisciplinary team with diverse profiles.

Dynamic, enthusiastic and committed with a high interest in medicine and new technologies.

How to apply?

If you are interested, please send your CV to contact@volta-medical.com and tell us when you would be available for an interview.

